

Steven G. Traylor, BA +371-2-672-8167
OOO B & T International / OOO SKP Realty Ltd.

Special Training – 1976 Construction Management Institute (USA)
Business Administration, 1972 Indiana University (USA)
Past member, National Association of Home Builders 1980 / 1990
Past member, Center of Advanced Construction Management 1980

- **Professional Qualifications**

- Over 25 years in institutional, commercial and residential construction projects, including costs control, scheduling, with cost/benefit analyses, construction support and construction site management for real estate development and services, have been principle in joint ventures establishments between US and foreign nationals www.mercuryeng.ru
- Computer literate in MS Windows, XP, Word 2003, Excel, AutoCAD
- Schooled in English

- **Selected Professional Experiences**

OOO SKP Realty, Ltd – Moscow, Russia / Present / 2007

General Director, OOO SKP, LTD Development Accomplishments

Owner, Developer, and Builder (with OOO B & T International acting as CM) of residential housing units in the Moscow and Kaluga Obast Region. FUNCTION, research, finance, purchase, and market raw ground and develop into single family housing lots. Regions of accomplishments; Istra, Kartino, and Maloyaroslavets, Russia. Builder of Russian wood dachas and standard Russian designed single family housing product.

TOTAL VALUE TO DATE: *\$14,000,000*

Mercury Engineering – Moscow, Russia / 2007 / 2003

- **Senior Project Manager,** / Day to day responsibilities include Construction Management of various office fit out works, sub-contractor selection, bidding of the works, design of initial working drawings complete to “as built drawings”, quality control, budget development, and responsibility from start to finish of all office works.

TOTAL VALUE TO DATE: *\$27,000,000*

OOO B & T International – Moscow, Russia / 2003 – 2000

- **General Director, OOO BTI, / Construction Accomplishments**
- **US Embassy, Moscow, Russia** which includes East Wing Renovation 13,000m2 of office renovation with an upgraded area for staff office high security door entrances, document preparation counter areas, computer networks, security systems with motion detectors, fire protection, special door opening through thick concrete wall and compatibility of product selection for American, European and Russian suppliers.
- **US Consulate, St. Petersburg, Russia** including repair of balconies, installation of secondary exit and study to upgrade of complete exterior facade and window systems
- **OOO Rosinka, Moscow, Russia** complete facade renovation of 124 housing units / 44 buildings, removal of existing roofing and facade and the installation of new roofing and facade. All materials imported into Russia from US and Western Europe. www.btigroup.net
TOTAL VALUE TO DATE *\$15,000,000*

**Hudson Partners, LTD, (USA) / Tver Universal Bank,
Tver, Russia / 2000 – 1997**

- **Assistant Project Manager**, Jointly responsible for all coordination and construction management of new office building / 24,000m2 from initial ground works, foundation layout, dirt excavation, crane ordering and placement on the job site, removal of fill materials generated at the site, construction works housing, logistics, and job site security, document preparations of materials order both in Russian and Western Europe – day to day management of workers on the job site, scheduling of various sub-contractor groups from steel delivery, high security bank vaults, specialized bullet proof glass partitions, interior fire sprinkler systems, computer systems layout, ordering and placement of office furniture, assistance with Russian staff on SNIiPS, GOSTROY, construction material certifications, as well as local commissioning of the project upon completion. Manage ‘follow up’ staff with regards to one year warrantee.
TOTAL VALUE TO DATE *\$45,000,000*

Hart/Traylor Builders, Inc. (USA) / 1996 - 1986

- **Vice President, Hart Traylor Builders**
 - * The Preserve – 203 single family cottages
 - * The Woodland of Forie – 74 single family cottages
 - * Harbor Pints – 134 attached cottages
 - * Fall Creek TownHomes – 78 attached cottages
 - * The Meadows – 58 single family cottages

As a Vice President in the US housing development firm of Hart/Traylor Builders, Inc. was responsible for the purchase of land, design and layout of roads, utilities, street systems, design of individual housing units, development of cost saving construction techniques designed to reduce construction time and speed the construction process. Was responsible for marketing of all housing developed and built under the name of Hart/Traylor Builders, and responsible for service warrantee.

TOTAL VALUE TO DATE *\$155,000,000*

Ludlow Real Estate Agency / 1980 - 1986

Sales Agent – Acted as real estate broker between buyer and seller of residential and commercial real estate transactions

TOTAL VALUE TO DATE *\$7,500,000*

www.Traylor.com

sgt2010@hotmail.com

www.btigroup.net

www.PissouriHeights.com

www.sgtraylor.eu